

Livermore Area Recreation and Park District 5/17/21 Finance Committee

Review of:

1) Proposed FY21-22 Budget

2) Capital Improvement Program (CIP) FY20-21 through FY22-23

Contents

P3 Budget Planning Calendar

P4-19 Proposed Operating Budget, FY21-22

P20-22 CIP Plan – FY20-21 through FY22-23

Budget Planning Calendar

Facilities Committee - May 6, 2021

Review of CIP plan for FY21-23

Personnel Committee - May 11, 2021

FY21-22 Salary Table Review

Additional positions rated

FY21-22 Employee Benefits Plan Review

- District and employee contributions
- Overview of assumptions for cost increases (premiums and ER share)

Finance Committee - May 17, 2021

FY21-22 Operating and FY21-23 CIP plan Review in preparation for initial June Board Meeting

- Key assumptions
- Cash Flow model updated

Program Committee - May 20, 2021

Review of Master Fee Schedule for FY21-23 (need framework)

Board Meetings

June 9, 2021 (workshop and formal Board meeting)

Initial Presentation of Final FY21-22 Operating and FY21-23 CIP budgets

June 30, 2021

Final Presentation (IF NEEDED) of Final FY21-22 Operating and FY21-23 CIP budgets

FP&A:

- 1. 4/21 Sends budget models for updating (w updated psnl data)
- 2. 5/3 Managers return completed models (financials and key assumptions narrative)
- 3. 5/10 Review consolidated results w Core Mgmt Team
- 4. 5/14 Publish Prelim FY21-22 Budget to Finance Committee
- 5. 5/31 Review Board-ready packet with Core Staff
- 6. 6/4 Publish Budget to Board for review in Workshop and Board meeting on 6/9

Proposed Operating Budget – FY21-22

P5-6 Overview/Highlights P7-13 **Key Assumptions** Summary View: Proposed Budget FY21-22 P14 Supporting unit-level detail — FY21-22 P15-16 (trend from FT19-20 through FY21-22, and comparison of FY21-22 Prelim vs Proposed) Trend Of Salary and Benefit Expenses P17 P18 Headcount Trend Services and Supplies Trend P19

Preliminary Operating Budget – FY21-22: Overview

Recommendation: That the Finance Committee support of the attached Operating Budget for FY21-22, with one known adjustment that will come after the fact: the onset of deferred revenue treatment for recreation programs that have heretofore been treated on a cash basis (overcoming systems limitations of the existing recreation software tool - a manual work-around is in progress).

- 1. The Proposed Budget reflects total revenues of \$20.3 million and a Net Operating Contribution (revenue less expenses) of \$1.3 million.
- 2. Relative to the Preliminary view of FY21-22 that was presented to the Board in March, this Proposed Budget is \$16k better in terms of Net Operating Contribution, but there are some material changes in the Proposed Budget versus the Preliminary projections, including:
 - a. Revenues from Operations of \$6.8 million are \$368k above the Preliminary projections, as Recreation, ESS, and Open Space plans now reflect increased opportunities afforded by the easing of COVID-19 restrictions.
 - b. Property tax revenues will grow by 3% above prior year levels (reaching \$11.9 million), but are now down \$269k from previous assumptions due to changes implemented by the State that have reduced the inflation factor cap that is applied to property values by 1 percentage point.
 - c. Parcel Taxes will reach \$1.6 million in FY21-22. The assessment per Equivalent Dwelling Unit (EDU) will increase by the maximum allowed by the underlying legislation (2%), but specific adjustments to parcels that are largely agricultural will reduce parcel taxes by approximately \$65k next year and drive a one-time drop in year-over-year parcel taxes of \$31k.

Preliminary Operating Budget – FY21-22: Overview

- 3. Dramatic improvements in ESS, fueled by enhanced enrollment expected from less restrictive COVID requirements, are largely driving the year-over year gains, along with a continued focus on cost recovery and revenue optimization in Recreation. Reduced Administrative Services costs associated with the annualization of this year's restructuring of the organization are helping to offset the return to relatively normal operations in Parks and Facilities Maintenance, as are increased Property Taxes.
- 4. The Proposed Budget reflects the ability of the District to fund \$368k worth of CIP initiatives via the General Fund without requiring the use of reserves.
- 5. No contingency is currently included in this budget, though the net contribution, after considering the use of the General Fund to finance certain CIP initiatives, which stands at \$971k, could certainly be considered as such.
- 6. Note: the potential issuance of Pension Obligation Bonds (POBs) is not reflected in this plan. However, ACERA contributions by the District are incorporated at their "normal" levels (eg, unaffected by any POB-driven reductions to them) and so any POB-related expenses are more than covered by the unadjusted ACERA projections.

Key Assumptions – FY2021-22

District-wide:

- 1. A new salary schedule will consider the following changes, effective in July, 2021:
 - a. A 2% COLA \$ Impact: \$225k for FY2021-22 (incl sal, taxes, WC, retirement)
 - b. Adjustments to 6 job classifications are required to comply with the January, 2022 change to the state's minimum wage of \$15; no compression issues exist re: related job classifications.
- 2. Step Increases are assumed in January, 2022; prior to the onset of COVID, step increases would occur on each eligible employee's anniversary date, but we are planning to revisit this practice and provide them simultaneously. \$ Impact: ~\$140k for FY21-22 (half year).
- 3. Health premiums will increase by 4% for Kaiser (majority of benefited staff) and 5% for United Health Care as of February, 2022, and the District will assume 50% of this increase; \$ Impact for FY21-22 of 50% share for the District is \$11k for the period from Feb22-Jun22 (\$21k annualized).
- 4. The District's 457 match (4%) for non-pensioned, benefited staff will be reimplemented in July, 2021. \$ Impact: \$127k per year if 100% participation is realized.
- 5. Workers' Compensation expense is assumed to grow 5% for FY21-22. \$ Impact: \$16k
- 6. ACERA contribution rates are assumed to grow by 10%; \$ impact: \$150k
 - a. No impact of a Pension Obligation bond is assumed for ACERA contribution rates

Key Assumptions – FY2021-22

Administration:

- 1. Property Tax revenues will grow by 3% above prior year levels, down from previous assumptions due to changes implemented by the State that have reduced the inflation factor cap that is applied to property values by 1 percentage point.
- 2. Parcel Taxes per Equivalent Dwelling Unit (EDU) will increase by the maximum allowed by the underlying legislation (2%), though specific adjustments to parcels that are largely agricultural will reduce parcel taxes by approximately \$65k next year and drive a one-time drop in year-over-year parcel taxes of \$31k.
- 3. There is no election in FY21-22, whereas \$208k was spent in FY20-21.
- 4. Unemployment expense will drop considerably (from \$46k/mo in 2020 to \$30k/mo in Jan21 to \$6k/mo as of Apr21.
- 5. General Liability Insurance costs will grow by 10% (\$55k) for FY21-22.
- 6. IT spend assumes the completion of technology upgrades to eliminate old Win7 machines (roughly 50 units); the deployment of a contract management tool, and a cloud-based phone system.
- 7. Wellness programs will continue (modest spend but of significant importance).
- 8. The District's Program Guide will again be mailed in physical form for the Summer 2022 guide (produced in Q4 FY21-22).

Community Services:

- 1. ESS continues to follow state licensing mandates on bringing back participants to the program. The budget is based on current mandates, with quarterly increases in both participants and staff. We have lost our Kidango Grant as of July 1, 2021. Hively (formerly Child Care Links) has picked up 85% of our family contracts in order to provide subsidized childcare, which is reflected in the budget.
- 2. Preschool enrollment has been limited to 4 sites/5 classes for FY21-22. We will increase that number in January if conditions allow. There is no plan to rehire a Full Time Coordinator
- 3. Middle School enrollment will not reach "normal", pre-COVID-19 levels, and revenue and expenses have been adjusted accordingly. The ASES (After School Education and Safety) Grant has not been budgeted in FY21-22 (approximately \$159k/yr);
- 4. Open Space school programs will begin once school is back full time. We will continue the new programs that we began in FY20-21. Parking was budgeted to be at Pre-Covid levels.
- 5. Senior Trips will resume slowly in the Fall, increasing in 2022.

Recreation:

1. Aquatics

- a. Swim Lessons will be held at the Robert Livermore Aquatics Center until mid-July or until May Nissen reopens; evening swim lessons will be modified due to facility space.
- b. May Nissen closed for pool replaster until mid-July.
- c. RLAC is the home to two competitive swim teams sharing pool space long term contracts. Practice times vary based on agreements.
- d. Morning Lap Swim continues.
- e. RLAC will hold a modified recreation swim from June through August in the play pool only. Participants will be required to preregister to control capacity.

2. Facility Operations and Rentals

- a. Indoor and outdoor facility rentals expand due to Health Order and anticipated State opening June 15th.
- b. Recreation Coordinators reclassified to FT-Regular effective April 2021.
- c. Hire additional casual staff April 2021 to meet facility rental operations.

3. Sports Facility Rentals

- a. Sports Field Rentals continue at full capacity to meet our community's needs.
- b. Field closed November 2021 through Mid-February 2022 due to inclement weather, to allow for rest, and to provide yearly maintenance.
- c. Hired two FT-Regular Recreation Coordinator for Sport Facility Rental; start in May 2021.

Recreation (continued):

4. Front Counter Operations

- Anticipated building opening as of June 2021 hours will change to Monday-Friday from 9am-5pm; no nights or weekends for front-office staff.
- b. Facility staff and/or Supervisor overseeing program will cover nights and weekends.

5. Recreation Classes and Events

- a. Planned for Movie in the Park July and August 2021 Recreation Event / early planning stages
- b. Trunk & Boo planned for October 2021.

6. Sports & Fitness Programs and Classes

- a. Adult sports leagues returning in the Fall 2021.
- b. Summer 2022 include both Fun in the Sun Summer Camp and Summer Sports Camp all day programs with full capacity for registration.
- c. Continue to offer various programs and camps.
- d. Hired FT-Regular Recreation Coordinator Youth and Adult Sports and Fitness programs start May 2021.

Parks and Facilities Maintenance:

- 1. Utility and water expenses will grow vs FY20-21. Building hours will expand as COVID-driven restrictions subside, and water usage, which had been reduced during FY20-21 to levels that would not jeopardize the health of our turf but which would ensure cost savings, will revert to pre-COVID levels. Though electricity consumption will increase as we move out of COVID and operations return to a more normal level, the commissioning of the new solar array at the RLCC in summer, 2021 should provide for a reduction in electricity costs. Estimated electricity costs for the RLCC are expected to be approximately 30% lower than in recent years. This translates to an approximate 15% reduction in electricity costs for the District overall. Other things being equal, weather will play a significant role in determining water usage and costs.
- 2. Personnel expense reflects the restructuring of the Parks team to establish two non-pensioned leadership roles that we plan to fill with internal staff who will not be backfilled. The two leaders who retired in FY20-21 were ACERA participants. In addition, two new entry level positions were slated to start in Parks in July, 2021, but due to the need for greater staffing and a better than expected economic recovery, these positions were filled in May, 2021.

Parks and Facilities Maintenance (continued):

- 3. FY21-22 will reflect a full year of services from park maintenance contractor TerraCare.
- 4. Maintenance of Structures and Grounds expenses were significantly reduced in both Parks and Facilities in consideration of the uncertainty driven by COVID. For FY21-22, these expenses will return to a more Pre-COVID level. Spending in these areas includes everything from preventive maintenance and small repairs to small/medium construction projects that keep our facilities and parks operating safely for our staff and the community.

LIVERMORE AREA RECREATION AND PARK DISTRICT (LARPD) PROPOSED BUDGET: FY21-22 vs FY20-21 Mid-Year Budget and FY19-20 Actual Results

| | FY19-20 | FY20-21 | Incr/(Decr) vs FY19-20 | | FY21-22 | FY21-22 Incr/(Decr) vs | |
|-----------------------|---------------|--------------------|------------------------|-------|--------------------------|------------------------|--------|
| | Actual | Mid-Year Budget | \$ | % | Proposed Final Budget | \$ | % |
| Revenue | | | | | | | |
| Taxes | \$12,887,484 | \$13,323,553 | \$436,069 | 3% | \$13,540,892 | \$217,340 | 2% |
| From Operations | 7,254,852 | 4,260,729 | (2,994,123) | (41%) | 6,807,757 | 2,547,028 | 60% |
| Total Revenue | \$20,142,336 | \$17,584,282 | (\$2,558,054) | (13%) | \$20,348,649 | \$2,764,368 | 16% |
| Salary and Benefits | 14,947,213 | 11,847,075 | (3,100,138) | (21%) | 13,322,243 | 1,475,168 | 12% |
| Services and Supplies | 6,387,537 | 4,837,574 | (1,549,963) | (24%) | 5,687,462 | 849,888 | 18% |
| Capital | 39,128 | 8,795 | (30,333) | (78%) | 0 | (8,795) | (100%) |
| Sub-total, Expenses | \$21,373,878 | \$16,693,443 | (\$4,680,434) | (22%) | \$19,009,705 | \$2,316,261 | 14% |
| Net Operating Results | (\$1,231,542) | \$890,838 | \$2,122,380 | n/a | \$1,338,945 | \$448,107 | 50% |
| General Fund - CIP | \$213,556 | \$367,325 | \$153,769 | 72% | \$367,675 | \$350 | 0% |
| Total, General Fund | (\$1,445,097) | \$523,513 | \$1,968,611 | n/a | \$971,270 | \$447,757 | 86% |

LIVERMORE AREA RECREATION AND PARK DISTRICT (LARPD) View of PROPOSED FINAL BUDGET FY21-22 by Unit

| | | FY19-20 Actual Results | | | | FY20-21 Mid-Year Budget (will be FCST) | | | | FY21-22 Final Budget Proposal | | | |
|------|--------------------------------------|------------------------|------------|------------|--------------|--|------------|------------|--------------|-------------------------------|------------|------------|--------------|
| | | | Salaries & | Services & | Revenue less | | Salaries & | Services & | Revenue less | | Salaries & | Services & | Revenue less |
| Unit | Department | Revenue | Benefits | Supplies | Expense | Revenue | Benefits | Supplies | Expense | Revenue | Benefits | Supplies | Expense |
| | • | | | | - | | | | | | | | - |
| | Administration | | | | | | | | | | | | |
| 01 | Administration | 12,887,484 | 2,068,937 | 1,040,876 | 9,777,671 | 13,323,553 | 2,093,249 | 1,277,513 | 9,952,790 | 13,540,892 | 1,986,846 | 1,110,648 | 10,443,398 |
| 17 | Marketing & Public Information | 20,926 | 218,804 | 148,241 | (346,119) | 1,552 | 71,487 | 29,013 | (98,948) | 0 | 0 | 67,080 | (67,080) |
| 18 | Technology & Communications | 0 | 94,863 | 410,912 | (505,775) | 0 | 25,283 | 444,011 | (469,294) | 0 | 0 | 511,242 | (511,242) |
| 45 | Capital Equipment | 0 | 0 | 39,128 | (39,128) | 0 | 0 | 8,795 | (8,795) | 0 | 0 | 0 | 0 |
| 60 | CIP | 0 | 261,785 | 258,990 | (520,775) | 0 | 98,864 | 2,315 | (101,179) | 0 | 107,479 | 0 | (107,479) |
| | Administration Total: | 12,908,410 | 2,644,389 | 1,898,147 | 8,365,874 | 13,325,105 | 2,288,883 | 1,761,647 | 9,274,574 | 13,540,892 | 2,094,325 | 1,688,970 | 9,757,598 |
| | | | | | | | | | | | | | |
| _ | Parks and Facility Maintenance | | | | | | | | | | | | |
| | Building Maintenance | 0 | 945,642 | 665,432 | (1,611,074) | 0 | 920,533 | 515,569 | (1,436,102) | 0 | 1,083,412 | 672,945 | (1,756,357) |
| 07 | Park Operations | 337,403 | 2,355,703 | 2,609,196 | (4,627,496) | 383,350 | 1,986,651 | 2,041,627 | (3,644,928) | 408,252 | 2,129,018 | 2,536,052 | (4,256,818) |
| | Parks and Facility Maintenance: | 337,403 | 3,301,345 | 3,274,628 | (6,238,570) | 383,350 | 2,907,185 | 2,557,196 | (5,081,030) | 408,252 | 3,212,431 | 3,208,997 | (6,013,176) |
| | | | | | | | | | | | | | |
| _ | Community Services | | | | | | | | | | | | |
| | Camp Shelly | 20,224 | 43,925 | 19,412 | (43,113) | 65,000 | 0 | 13,359 | 51,641 | 0 | 0 | 0 | 0 |
| 09 | Extended Student Services | 4,015,344 | 4,144,194 | 323,802 | (452,652) | 2,373,869 | 3,139,380 | 162,551 | (928,062) | 3,485,600 | 3,390,035 | 170,696 | (75,131) |
| 10 | Senior Services | 139,401 | 167,676 | 101,546 | (129,821) | 58,163 | 118,809 | 35,832 | (96,478) | 120,525 | 168,870 | 78,440 | (126,785) |
| 11 | Preschool | 314,638 | 327,411 | 10,308 | (23,081) | 39,673 | 69,244 | 2,839 | (32,410) | 172,800 | 159,761 | 10,800 | 2,239 |
| 16 | Open Space | 414,544 | 944,019 | 83,132 | (612,607) | 460,590 | 915,202 | 96,930 | (551,542) | 516,730 | 1,066,592 | 104,850 | (654,712) |
| 32 | Community Outreach | 0 | 171,208 | 3,030 | (174,238) | 0 | 666,392 | 1,306 | (667,698) | 0 | 726,798 | 7,050 | (733,848) |
| 40 | Believes Program | 148,586 | 153,010 | 0 | (4,424) | 0 | 3,676 | 0 | (3,676) | 148,586 | 155,393 | 0 | (6,807) |
| 41 | Middle School Program | 487,604 | 509,464 | 23,518 | (45,378) | (148) | 49,581 | 768 | (50,497) | 112,321 | 102,257 | 12,000 | (1,936) |
| | Community Services Total: | 5,540,341 | 6,460,907 | 564,748 | (1,485,314) | 2,997,147 | 4,962,284 | 313,585 | (2,278,722) | 4,556,562 | 5,769,705 | 383,836 | (1,596,979) |
| | | | | | | | | | | | | | |
| _ | Recreation | | | | | | | | | | | | |
| | Classes, Camps & Events | 62,810 | 2,995 | 88,686 | (28,871) | 8,334 | 0 | 4,991 | 3,343 | 46,000 | 0 | 29,600 | 16,400 |
| 20 | Customer & Business Services @ | 0 | 307,728 | 140,661 | (448,389) | 1,400 | 161,743 | 97,608 | (257,951) | 1,750 | 192,435 | 146,200 | (336,885) |
| 25 | Facility Use & Rentals | 425,987 | 205,585 | 70,958 | 149,444 | 60,994 | 68,239 | 1,793 | (9,038) | 319,808 | 117,302 | 18,100 | 184,406 |
| 3/26 | Youth&Adult Sports and Fitness | 199,419 | 157,780 | 131,121 | (89,482) | 201,086 | 83,491 | 31,490 | | 305,135 | 182,728 | 77,360 | |
| 27 | Field & gym Rentals | 389,548 | 212,498 | 49,750 | 127,300 | 295,286 | 144,102 | 11,405 | 139,779 | 597,600 | 207,694 | 22,330 | 367,576 |
| 31 | Recreation Administration | 15,239 | 514,747 | 3,158 | (502,666) | 5,189 | 648,947 | 500 | (644,258) | 8,600 | 698,086 | 8,255 | (697,741) |
| | Building Operations @ | 28 | 583,912 | 92,138 | (676,022) | 0 | 365,180 | 14,128 | (379,308) | 0 | 384,120 | 27,400 | (411,520) |
| 54 | Aquatics (incl unit 04 - MN) | 232,180 | 541,834 | 103,534 | (413,188) | 305,891 | 217,021 | 47,741 | 41,129 | 542,500 | 457,697 | 64,494 | 20,309 |
| 57 | Concessions | 30,971 | 13,493 | 9,136 | 8,342 | 500 | 0 | 4,285 | (3,785) | 21,550 | 5,721 | 11,920 | 3,909 |
| | Recreation Total: | 1,356,182 | 2,540,572 | 689,142 | (1,873,532) | 878,680 | 1,688,722 | 213,941 | (1,023,983) | 1,842,943 | 2,245,782 | 405,659 | (808,498) |
| memo | Recreation excl District-wide svcs @ | 1,356,154 | 1,648,932 | 456,343 | (749,121) | 877,280 | 1,161,799 | 102,205 | (386,724) | 1,841,193 | 1,669,227 | 232,059 | (60,093) |
| | | | | | | | | | | | | | |
| | DISTRICT TOTALS | 20,142,336 | 14,947,213 | 6,426,665 | (1,231,542) | 17,584,282 | 11,847,075 | 4,846,369 | 890,838 | 20,348,649 | 13,322,243 | 5,687,462 | 1,338,945 |

LIVERMORE AREA RECREATION AND PARK DISTRICT (LARPD) View of PROPOSED FINAL BUDGET FY21-22 by Unit vs Preliminary Plan (Mar21)

| | FY21-22 Final Budget Proposal | | | | | | | | | | | Variance - Increase/(Decrease) vs Preliminary Budget | | | | |
|------------|---|--------------------|--------------------|------------------|---------------------|--------------------|--------------------|------------------|-------------------|--------------------|------------|--|--------------------|--|--|--|
| | | - 1 | | | | ME | MO-FY21-22 P | | | Variance - In | - ' ' | ase) vs Preliminary Budget | | | | |
| | | | Salaries & | Services & | Revenue less | | Salaries & | Services & | Revenue less | | Salaries & | Services & | Revenue less | | | |
| Unit | Department | Revenue | Benefits | Supplies | Expense | Revenue | Benefits | Supplies | Expense | Revenue | Benefits | Supplies | Expense | | | |
| | Administration | | | | | | | | | | | | | | | |
| 01 | Administration | 13.540.892 | 1.986.846 | 1,110,648 | 10,443,398 | 13,875,300 | 2,056,868 | 1,101,398 | 10,717,034 | (334,408) | (70,022) | 9,250 | (273,636) | | | |
| 17 | Marketing & Public Information | 0 | 0 | 67,080 | (67,080) | 0 | 0 | 67,080 | (67,080) | 0 | 0 | 0 | 0 | | | |
| 18 | Technology & Communications | 0 | 0 | 511,242 | (511,242) | 0 | 0 | 487,644 | (487,644) | 0 | 0 | 23,597 | (23,597) | | | |
| 45 | Capital Equipment | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | |
| | CIP | 0 | 107,479 | 0 | (107,479) | 0 | 107,479 | 0 | (107,479) | 0 | 0 | 0 | 0 | | | |
| | Administration Total: | 13,540,892 | 2,094,325 | 1,688,970 | 9,757,598 | 13,875,300 | 2,164,346 | 1,656,123 | 10,054,831 | (334,408) | (70,022) | 32,847 | (297,233) | | | |
| | | | | | | | | | | | | | | | | |
| | Parks and Facility Maintenance | | | | | | | | | | | | | | | |
| | Building Maintenance | | 1,083,412 | 672,945 | (1,756,357) | 0 | 1,077,090 | 730,095 | (1,807,185) | 0 | 6,322 | (57,150) | , | | | |
| 07 | Park Operations | 408,252 | 2,129,018 | 2,536,052 | (4,256,818) | 408,252 | 2,129,018 | 2,536,052 | (4,256,818) | 0 | 0 | 0 | 0 | | | |
| | Parks and Facility Maintenance: | 408,252 | 3,212,431 | 3,208,997 | (6,013,176) | 408,252 | 3,206,109 | 3,266,147 | (6,064,004) | 0 | 6,322 | (57,150) | 50,828 | | | |
| | Community Services | | | | | | | | | | | | | | | |
| 06 | Camp Shelly | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | |
| 09 | Extended Student Services | 3,485,600 | 3,390,035 | 170,696 | (75,131) | 3,358,100 | 3,390,035 | 170,696 | (202,631) | 127,500 | 0 | 0 | 127,500 | | | |
| 10 | Senior Services | 120,525 | 168,870 | 78,440 | (126,785) | 120,525 | 168,870 | 78,440 | (126,785) | 0 | 0 | 0 | 0 | | | |
| 11 | Preschool | 172,800 | 159,761 | 10,800 | 2,239 | 172,800 | 159,761 | 10,800 | 2,239 | 0 | 0 | 0 | 0 | | | |
| 16 | Open Space | 516,730 | 1,066,592 | 104,850 | (654,712) | 464,330 | 1,000,683 | 92,510 | (628,863) | 52,400 | 65,908 | 12,340 | (25,848) | | | |
| 32 | Community Outreach | 0 | 726,798 | 7,050 | (733,848) | 0 | 717,412 | 7,050 | (724,462) | 0 | 9,386 | 0 | (9,386) | | | |
| 40 | Believes Program | 148,586 | 155,393 | 0 | (6,807) | 148,586 | 155,393 | 0 | (6,807) | 0 | 0 | 0 | 0 | | | |
| 41 | Middle School Program | 112,321 | 102,257 | 12,000 | (1,936) | 112,321 | 102,257 | 12,000 | (1,936) | 0 | 0 | 0 | 0 | | | |
| | Community Services Total: | 4,556,562 | 5,769,705 | 383,836 | (1,596,979) | 4,376,662 | 5,694,411 | 371,496 | (1,689,245) | 179,900 | 75,294 | 12,340 | 92,266 | | | |
| | | | | | | | | | | | | | | | | |
| 02 | Recreation | 46.000 | 0 | 20.000 | 16.400 | 46,000 | 0 | 20.000 | 16 100 | 0 | 0 | 0 | 0 | | | |
| 20 | Classes, Camps & Events | 46,000 | 0 | 29,600 | 16,400 | 46,000 | 102.425 | 29,600 | 16,400 | 1.750 | 0 | 0 | 0 | | | |
| 25 | Customer & Business Services @ | 1,750 | 192,435 | 146,200 | (336,885) | 201.020 | 192,435 | 146,200 | (338,635) | 1,750 | (20,002) | 0 | 1,750 | | | |
| 3/26 | Facility Use & Rentals Youth&Adult Sports and Fitness | 319,808 | 117,302 | 18,100 77,360 | 184,406 | 261,828 | 147,965 | 17,800 76,860 | 96,063 | 57,980 | (30,663) | 300 500 | 88,343 | | | |
| 3/26 27 | Field & gym Rentals | 305,135 597,600 | 182,728 207,694 | 22,330 | 45,047 367,576 | 310,435 435,800 | 182,728 179,901 | 22,330 | 50,847 233,569 | (5,300) 161,800 | 27,793 | 500 | (5,800) 134,007 | | | |
| 31 | Recreation Administration | 8,600 | 698,086 | 8,255 | (697,741) | 435,800 8,600 | 698,086 | 8,255 | (697,741) | 161,800 | 27,793 | 0 | 134,007 | | | |
| 42 | Building Operations @ | 8,600 | 384,120 | 27,400 | | 8,600 | 384,120 | 26,800 | (410,920) | 0 | 0 | 600 | (600) | | | |
| 54 | Aquatics (incl unit 04 - MN) | 542,500 | 457,697 | 64,494 | (411,520) 20,309 | 574,200 | 440,151 | 64,350 | 69,699 | (31,700) | 17,545 | 144 | (49,389) | | | |
| 57 | Concessions | 21,550 | 5,721 | 11,920 | 3,909 | 17,000 | 5,721 | 9,100 | 2,179 | 4,550 | 17,343 | 2,820 | 1,730 | | | |
| 37 | Recreation Total: | 1,842,943 | 2,245,782 | 405,659 | (808,498) | 1,653,863 | 2,231,107 | 401,295 | (978,539) | 189,080 | 14,675 | 4,364 | 170,041 | | | |
| mem | Recreation excl District-wide svcs @ | 1,842,343 | 1,669,227 | 232,059 | (60,093) | 1,653,863 | 1,654,552 | 228,295 | (228,984) | 103,080 | 14,073 | 7,304 | 170,041 | | | |
| mem | Checication excludistrict-wide svcs | 1,041,193 | 1,009,227 | 232,033 | (00,093) | 1,033,003 | 1,004,002 | 220,233 | (220,304) | | | | | | | |
| | DISTRICT TOTALS | 20,348,649 | 13,322,243 | 5,687,462 | 1,338,945 | 20,314,077 | 13,295,973 | 5,695,061 | 1,323,043 | 34,572 | 26,270 | (7,599) | 15,902 | | | |

Trend Of Salary and Benefit Expenses

Trend of Salary and Benefit Expense: FY19-20 through FY21-22

| | FV10, 20, A ct.: al | FY20-21 Mid- | % | FY21-22 | % |
|----------------------------------|---------------------|--------------|--------|--------------|--------|
| | FY19-20 Actual | Year | growth | Proposed | growth |
| Total Salaries | \$10,320,213 | \$7,677,507 | (26%) | \$9,051,987 | 18% |
| Retirement Expense | 1,683,358 | 1,568,654 | (7%) | 1,790,201 | 14% |
| Employee Group Insurance | 1,898,746 | 1,584,783 | (17%) | 1,582,995 | (0%) |
| Workers Compensation | 399,918 | 256,716 | (36%) | 322,313 | 26% |
| Medicare FICA Expense | 503,779 | 345,430 | (31%) | 466,747 | 35% |
| Unemployment Expense | 112,249 | 375,651 | 235% | 72,000 | (81%) |
| Board Members' Stipend | 28,950 | 33,100 | 14% | 36,000 | 9% |
| Sub-total, non-salary | \$4,627,000 | \$4,164,334 | (10%) | 4,270,256 | 3% |
| Total Salary and Benefit Expense | \$14,947,213 | \$11,841,841 | (21%) | \$13,322,243 | 13% |

Proposed FY21-22 Operating Budget – Headcount Plans

| Department / Unit | Apr-21 | May-21 | Jun-21 | Jul-21 | Aug-21 | Sep-21 | Oct-21 | Nov-21 | Dec-21 | Jan-22 | Feb-22 | Mar-22 | Apr-22 | May-22 | Jun-22 |
|---------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Administration | , | | | | | | | | | | | | | | |
| Sub-total, Administration | 12 | 12 | 13 | 14 | 14 | 14 | 14 | 14 | 14 | 14 | 14 | 14 | 14 | 14 | 14 |
| Recreation | | | | | | | | | | | | | | | |
| 2 Recreation Classes | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 20 Customer and Business Services | 2 | 7 | 7 | 7 | 7 | 7 | 7 | 7 | 7 | 7 | 7 | 7 | 7 | 7 | 7 |
| 25 Facility Use and Rentals | 3 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| 3/26 Youth & Adult Sports and Fitness | 5 | 6 | 12 | 12 | 12 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 36 |
| 27 Field and Gym Rentals | 3 | 3 | 3 | 3 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| 31 Recreation Administration | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| 42 Building Operations | 6 | 7 | 7 | 7 | 7 | 7 | 7 | 6 | 6 | 6 | 6 | 7 | 7 | 7 | 7 |
| 54 Aquatics | 9 | 9 | 54 | 54 | 58 | 14 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 76 |
| 57 Café | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 |
| Sub-total, Recreation | 32 | 41 | 92 | 92 | 96 | 47 | 43 | 42 | 42 | 42 | 42 | 43 | 43 | 43 | 142 |
| Parks & Facilities | | | | | | | | | | | | | | | |
| 5 Building Maintenance | 7 | 7 | 7 | 7 | 7 | 7 | 13 | 13 | 13 | 13 | 13 | 13 | 13 | 13 | 13 |
| 7 Park Operations | 26 | 26 | 26 | 28 | 28 | 28 | 28 | 28 | 28 | 28 | 28 | 28 | 28 | 28 | 28 |
| Sub-total, Parks & Facilities | 33 | 33 | 33 | 35 | 35 | 35 | 41 | 41 | 41 | 41 | 41 | 41 | 41 | 41 | 41 |
| <u>Community Services</u> | | | | | | | | | | | | | | | |
| 9 ESS | 38 | 38 | 38 | 51 | 51 | 51 | 51 | 51 | 51 | 51 | 51 | 51 | 51 | 51 | 51 |
| 10 Senior Services | 2 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 |
| 11 Preschool | 4 | 4 | 4 | 4 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 |
| 16 Open Space | 10 | 12 | 23 | 25 | 25 | 14 | 13 | 13 | 13 | 13 | 13 | 13 | 13 | 13 | 13 |
| 32 Community Outreach | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| 40 Believes | 0 | 0 | 0 | 0 | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 8 |
| 41 PAL | 0 | 0 | 0 | 0 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| Sub-total, Community Services | 59 | 62 | 73 | 88 | 107 | 96 | 95 | 95 | 95 | 95 | 95 | 95 | 95 | 95 | 95 |
| District Total | 136 | 148 | 211 | 229 | 252 | 192 | 193 | 192 | 192 | 192 | 192 | 193 | 193 | 193 | 292 |

FY21-22 Proposed Operating Budget – Services and Supplies

| Expense Category | FY20-21 Mid- Year Budget | FY21-22 Proposed Budget | FY21-22 inc/(decr) vs FY20-21 | NOTES |
|----------------------------------|-----------------------------|-------------------------------|-------------------------------------|--|
| Household Supplies | 40,090 | 48,400 | 8,310 | |
| Food | 21,849 | 49,873 | 28,024 | |
| Non Capital Equipment | 37,819 | 75,300 | 37,481 | |
| Maintenance - Structures/Grounds | 488,140 | 888,300 | 400,160 | Reinstating landscape services (Terracare) @ \$25k/mo.; new roof at Trevarno (\$35k) |
| Maintenance - Equipment | 181,898 | 239,753 | 57,855 | |
| Utilities - Water/Sewer | 1,240,982 | 1,295,200 | 54,218 | |
| Utilities - Gas/Electric/Other | 341,521 | 324,900 | (16,621) | |
| Communications | 138,184 | 165,343 | 27,159 | |
| Travel | 79,867 | 113,240 | 33,373 | |
| Training & Conferences | 8,185 | 18,335 | 10,150 | |
| Legal | 120,000 | 120,000 | - | |
| Program Services/Supplies | 338,554 | 76,820 | (261,734) | ~\$208k Election in FY20-21 while none in FY21-22 |
| Professional Services | 607,214 | 677,898 | 70,684 | |
| Field Trips | 2,225 | 42,560 | 40,335 | |
| Instructors & Sports Officials | 63,839 | 114,860 | 51,021 | |
| Insurance | 546,118 | 616,240 | 70,122 | Assuming 10% liability insurance increase in FY21-22 |
| Rent & Lease - Vehicle | 59,998 | 155,820 | 95,823 | Increase to normal run rate in FY21-22 after vehicle sales (\$94k) in FY20-21 |
| Other | 521,091 | 664,620 | 143,529 | _ |
| | \$ 4,837,574 | \$ 5,687,462 | \$ 849,888 | 18% |

CIP Plan – FY20-21 through FY22-23

P21 Overview

P22 CIP Plan – FY20-21 through FY22-23

CIP Overview – FY2020-21 through FY2022-23

- 1. The Approved CIP budget (as of June 2020) for FY20-21 was limited to three projects:
 - A. Sunset Park renovation project assumed to be completed (\$300k left; AB funding) by August, 2020, with spending to be completed within the approved \$1.2M budget.
 - B. Rodeo Stadium Improvements May 2021 (\$340k)
 - C. Michell Buildings budgeted at \$1.5M and assumed to be completed in the Spring of 2022.
- 2. The Budget as approved in March (the "Mid-Year Budget") remains our Proposed Budget for the FY21-22 Planning year through FY22-23, and includes:
 - A. Pushing the rodeo stadium improvements to FY2021-22;
 - B. Michell Buildings now projected to fall below the total project budget by \$165k, while timing of project completion remains Spring 2022;
 - C. Solar project onset 4-5 month project with zero capital outlay, began late March and will be completed in July, 2021;
 - D. Addition of \$200k for May Nissen Pool resurfacing in FY2020-21 (will support expanded Aquatics rental and programming opportunities);
 - E. Resuming work on the Patterson Ranch project in FY2021-22;
 - F. Bike Pump Track consulting to reassess this project in FY2020-21, with project work to follow in FY2021-22;
 - G. Resuming Shade Structure deployment in FY2021-22;
 - H. Addition of a line item labeled "Park Capacity Enhancements", a placeholder required for us to submit AB1600 plans to the City, while set to address numerous projects to facilitate outdoor activities (such as pavilions, etc);
 - I. Several modest projects to address infrastructure enhancements at May Nissen
- 3. The District's revised **CIP planning process**, which allows for the critical review of projects as major phases are completed (Concept, Design, Bid, Construction), will support discussion of additional projects as clarity surrounding the District's financial projections improves.

FY2020-21 Through FY22-23 CIP Budget (Proposed)

LARPD 5/17/21

| _ | | | | | | Annual Totals | |
|---|------|-----------|---|----------------|--------------|---------------|--------------|
| | Item | Projec* # | Project Name | Funding Source | FY20-21 | FY21-22 | FY22-23 |
| | 1 | 902 | Joe Michell Building | AB1600 | 509,951 | 875,000 | |
| | 2 | 719 | Sunset Park Renovation | AB1600 | 32,827 | - | - |
| | 3 | 732 | Solar Energy Implementation | n/a | - | - | |
| • | 4 | 109 | May Nissen Pool Resurfacing | General Fund | 200,000 | - | |
| | 5 | 730 | Rodeo Stadium Infrastructure Improvements | General Fund | 52,325 | 287,675 | |
| | 6 | 723 | Patterson Ranch Trail | AB1600 | 72,505 | 44,495 | |
| | 7 | 451 | Bike Pump Track | AB1600 | 56,000 | 300,000 | |
| | 8 | 455 | Shade Structures/Various Parks | AB1600 | - | 280,000 | 280,000 |
| | 9 | 727 | May Nissen Bleacher Demolition | General Fund | 33,000 | - | |
| | 10 | | Park Capacity Enhancements | AB1600 | 77,000 | 923,000 | 1,000,000 |
| | 11 | | Resurface/restripe May Nissen Tennis Court | AB1600 | 45,000 | - | |
| | 12 | | May Nissen Tennis Court Fence | General Fund | 62,000 | - | |
| | 13 | | May Nissen Basketball Court Paint/Re-stripe | General Fund | 20,000 | - | |
| | 14 | | May Nissen Fence Replacement | General Fund | - | 80,000 | |
| | | | | TOTALS | \$ 1,160,607 | \$ 2,790,170 | \$ 1,280,000 |
| | | | | AB1600 | \$793,282 | \$2,422,495 | \$1,280,000 |
| | | | | General Fund | \$367,325 | \$367,675 | \$0 |
| | | | | TOTALS | \$1,160,607 | \$2,790,170 | \$1,280,000 |



Thank You